

## BRITISH COLUMBIA, PRICE LIST



MARK ANTHONY

*Wine & Spirits*

EST. 1972

### BC Sales Contact Information:

**BC Sales Office** | 500-887 Great Northern Way, Vancouver BC, Canada V5T 4T5

If you don't know which sales representative covers your area please contact: **604-322-6000**



## MARK ANTHONY WINE & SPIRITS

### BC Sales Management

|                                                                                     |              |                              |
|-------------------------------------------------------------------------------------|--------------|------------------------------|
| Rocco D'Agostino - <i>Director, Sales - BC</i>                                      | 604-264-4064 | rdagostino@markanthony.com   |
| Nina Casano - <i>Sales Manager Retail, Mark Anthony Wine &amp; Spirits</i>          | 604-961-5145 | ncasano@markanthony.com      |
| Danielle Gruneau - <i>Sales Manager On-Premise, Mark Anthony Wine &amp; Spirits</i> | 604-264-4033 | dgruneau@markanthony.com     |
| Shayla Harker - <i>Key Account Manager, BC Liquor Stores</i>                        | 604-345-3018 | sharker@markanthony.com      |
| Michael Battistella - <i>Key Account Manager, Private Chain</i>                     | 604-803-2337 | mbattistella@markanthony.com |

### BC Retail Sales Team

|                                                                                |              |                             |
|--------------------------------------------------------------------------------|--------------|-----------------------------|
| Caitlin Nordheimer - <i>Field Sales Representative, Fraser Valley</i>          | 604-999-4043 | cnordheimer@markanthony.com |
| Emma Coady - <i>Field Sales Associate, Okanagan</i>                            | 250-768-6477 | ecoady@markanthony.com      |
| Karyn Stewart - <i>Field Sales Representative, Victoria &amp; South Island</i> | 250-888-3494 | kstewart@markanthony.com    |
| Simon Turpin - <i>Field Sales Representative, GVRD South</i>                   | 250-768-6477 | sturpin@markanthony.com     |
| Michelle Roydhouse - <i>Field Sales Associate, Vancouver North/Sea to Sky</i>  | 778-788-7191 | mroydhouse@markanthony.com  |
| Alyssa Nuss - <i>Field Sales Associate, Tri-Cities</i>                         | 604-313-5546 | alyssanuss@markanthony.com  |
| Nick Gallant - <i>Field Sales Associate, Vancouver</i>                         | 250-309-8130 | ngallant@markanthony.com    |
| Madison McDougall - <i>Field Sales Associate, Kamloops North</i>               | 250-808-3674 | mmcdougall@markanthony.com  |
| Tiffany Spanakis - <i>Field Sales Representative, North Island</i>             | 250-516-9893 | tspanakis@markanthony.com   |

### BC On-Premise Sales Team

|                                                                             |              |                             |
|-----------------------------------------------------------------------------|--------------|-----------------------------|
| Henri Phrabawa - <i>On Premise Account Manager, Vancouver South</i>         | 604-358-3353 | hphrabawa@markanthony.com   |
| Karin Kallio - <i>On Premise Account Manager, On-Premise Victoria South</i> | 778-350-3381 | kkallio@markanthony.com     |
| Luke Bowden - <i>On Premise Account Manager, Downtown Vancouver</i>         | 778-228-4426 | lbowden@markanthony.com     |
| Vacant - <i>On Premise Account Manager, Vancouver North/Sea to Sky</i>      | 604-264-4033 | Dgruneau@markanthony.com    |
| Matt Lebedoff Jr. - <i>On Premise Account Manager, Okanagan</i>             | 604-454-4737 | mlebedoffjr@markanthony.com |

### Mark Anthony Direct Delivery (DD) Order Desk

|                                                               |              |                       |
|---------------------------------------------------------------|--------------|-----------------------|
| Tony Dong - <i>Direct Delivery &amp; Inside Sales Manager</i> | 604-264-4043 | tdong@markanthony.com |
|---------------------------------------------------------------|--------------|-----------------------|

### Vancouver Area Orders:

|                            |              |                       |
|----------------------------|--------------|-----------------------|
| <b>Out of Town Orders:</b> | 604-322-6000 | order@markanthony.com |
|----------------------------|--------------|-----------------------|

### Fax Information:

|  |                |  |
|--|----------------|--|
|  | 1-800-663-0704 |  |
|--|----------------|--|

|  |              |  |
|--|--------------|--|
|  | 604-264-5035 |  |
|--|--------------|--|

*Product must be ordered in full cases and full flats.*

**WWW.MARKANTHONYWINEANDSPIRITS.CA**

*Please note, vintages in pricelist are rolling and may change*

*Prices are subject to change without notice.*

## Listing Code Definitions

| Listing Code |                                          | Definition                                                                                                                                                                                                                                                                                                                                  |
|--------------|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| C            | BCLS EXCLUSIVE                           | This product is exclusive to BC Liquor Stores at the direction of the Agent and cannot be ordered by other Wholesale Customers.                                                                                                                                                                                                             |
| G            | GENERAL                                  | This core product is stocked at the LDB Distribution Centers, and is available on a first come, first serve basis to BC Liquor Stores and all other Wholesale Customers, unless specified by the Agent.                                                                                                                                     |
| SH           | SPECIALTY SEASONAL                       | This is seasonal product, stocked at the LDB Distribution Centers during the season. It is available on a first come, first serve basis to BC Liquor Stores and Wholesale Customers, unless specified by the Agent.                                                                                                                         |
| SM           | SPECIALTY ALLOCATED (OTB)                | This product is stocked at the LDB Distribution Centers and is only available to customers when it is allocated by the Agent.<br>To Receive this product the Agent must be contacted = CROSSDOCK FORM                                                                                                                                       |
| SR           | SPECIALTY REGULAR (ONGOING)              | This is product is stocked at the LDB Distribution Centers and is available on a first come, first serve basis to BC Liquor Stores and Wholesale Customers, unless specified by the Agent.                                                                                                                                                  |
| ST           | SPECIALTY NON ALLOCATED OTB              | This product is a one-time buy and is stocked at the LDB Distribution Centers. It is available on a first come, first serve basis to BC Liquor Stores and Wholesale Customers, unless specified by the Agent.                                                                                                                               |
| XA           |                                          | This product must be purchased directly from the Distributor and cannot be purchased through the LDB.                                                                                                                                                                                                                                       |
| XB           |                                          | This product must be purchased directly from the Distributor and cannot be purchased through the LDB.                                                                                                                                                                                                                                       |
| XCBO         | CUSTOMER SPECIFIC (CSP) SPEC BACKORDERED | This product is available only to a specific set of customers identified by the agent. Inventory is not held at the LDB. The product is ordered from a Third Party Warehouse or supplier and is distributed by the LDB. Longer delivery lead times apply.                                                                                   |
| XCST         | CUSTOMER SPECIFIC (CSP) SPEC NON-STOCKED | This product is available only to a specific set of customers identified by the agent. Inventory is stocked at the LDB Distribution Centers.                                                                                                                                                                                                |
| XD           | DUTY FREE                                | This is product that is stocked in the LDB and exclusive to Duty Free Stores.                                                                                                                                                                                                                                                               |
| XG           |                                          | This product must be purchased directly from the Distributor and cannot be purchased through the LDB.                                                                                                                                                                                                                                       |
| XPBO         | SPEC NON STOCKED                         | This product is ordered from a Third Party Warehouse or supplier and is distributed by the LDB. Inventory is not held at the LDB. Longer delivery lead times apply. This product takes an average of 10 business days to arrive to the customer. However, some products may take longer based upon location of the product or the supplier. |
| XPPD         |                                          | This is product that must be purchased directly from the Distributor and cannot be purchased through the LDB.                                                                                                                                                                                                                               |
| XPST         | SPEC STOCKED                             | This is product is stocked at the LDB Distribution Centers and is available to wholesale customers to order on a first come first serve basis.                                                                                                                                                                                              |
| X            | BACK ORDER SPEC                          | BACK ORDER SPEC                                                                                                                                                                                                                                                                                                                             |